



School District of Manawa

“Students Choosing to Excel, Realizing Their Strengths”

800 Beech Street | Manawa, WI 54949 | (920) 596-2525

District Fax (920) 596-5308 | Elementary Fax (920) 596-5339 | Jr./Sr. High Fax (920) 596-2655

www.manawaschools.org

Date: July 12, 2019

To: SDM School Board, Administrators

From: Bryant Cobarrubias

Subject: School Year 2019-20 Technology Lease Purchase

Every summer the district purchases technology equipment to prepare for the next school year. We finance this purchase with a three-year \$1 buyout lease. The purpose of this memo is to suggest the committee and school board approve the quote offered by CDW-G for the following:

Item	Quantity	Unit Price	Extended
Promethean ActivPanel Nickel 75" 4K TFT LCD Interactive Display	6	\$2,100.00	\$12,600.00
Dell Chromebook 3100 - 11.6" - Celeron N4000 - 4 GB RAM - 16 GB SSD	140	\$225.00	\$31,500.00
Google Chrome Management Console License - Education	140	\$25.00	\$3,500.00
Dell Latitude 3400 - 14" - Core i5 8265U - 8 GB RAM - 500 GB HDD	12	\$638.00	\$7,656.00
			Total: \$55,256.00

The items listed in this quote will fit into our long-term lease budget. (See attached) This cost will be spread across three years. Included you will find the accepted and rejected quotes.

Dr. Melanie J. Oppor

District Administrator

moppor@manawaschools.org

(920) 596-2525

Daniel J. Wolfgram

Jr./Sr. High School Principal

dwolfgram@manawaschools.org

(920) 596-5800

Michelle Pukita

Elementary Principal

mpukita@manawaschools.org

(920) 596-5700

Carmen O'Brien

Business Manager

cobrien@manawaschools.org

(920) 596-5332

Danielle Brauer

Curriculum/Special Ed. Dir.

dbrauer@manawaschools.org

(920) 596-5301



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Vendor	Item	Qty	Unit	Ext
FireFly Computer	Dell Latitude E5480, Intel Core 6th Generation i5-6300U Processor (Dual Core, up to 3.00 GHz, 3M Cache, 15W), 8GB RAM, 256 GB SSD, 14.0 inch FHD,(1920x1080) Touch LCD, OTP Lite, Windows 10 Pro	12	\$675.00	\$8,100.00
FireFly Computer	Dell Lat 3490 Core i3 8GB RAM 539.00 6,468.00 - 14.1" HD Display - Intel Core i3 Processor - 8GB RAM - 256GB SSD - WIN 10 PRO - Intel HD Graphics - 802.11AC Wireless + Bluetooth	12	\$539.00	\$6,468.00
SHI	Dell Latitude 3300 Intel® Core™ i5-8250U Processor (6M Cache, up to 3.40 GHz Win 10 Pro 64 English, French, Spanish CrowdStrike Falcon Prevent + Device Control 1Yr Subscription Intel Core i5-8250U Processor (4 Core, 6M cache, based 1.6GHz, up to 3.4GHz) 8 Dell - Part#: 3000041292130.1	12	\$805.00	\$9,660.00
SHI	Chromebook 11 3100 Intel(R) Celeron(TM) N4000 Processor (2 Core, 2.6GHz, 4M cache, 6W) 1 USB Type-C, 1 USB 3.1 4GB 2400MHz LPDDR4 Non-ECC 16GB eMMC Hard Drive 11.6" HD (1366 x 768) Anti-Glare Non-Touch, Camera & Microphone, WLAN Capable Intel(R) Dual Band	140	\$227.50	\$31,850.00
SHI	Chrome OS Management Console - License - academic Google - Part#: CROSSWDISEDU	140	\$23.90	\$3,346.00
SHI	AVer CP Series CP754I - 75" Class LED display - with touchscreen - 4K UHD (2160p) 3840 x 2160 AVer Information - Part#: IFCP754I0	6	\$3,200.00	\$19,200.00
IT Savvy	Dell Latitude 3400 Core i5 8265U / 1.6 GHz - Win 10 Pro 64-bit - 8 GB RAM - 500 GB HDD - 14" 1366 x 768 (HD) - UHD Graphics 620 - Wi-Fi, Bluetooth - BTS - with 1 Year Hardware Service	12	\$649.86	\$7,798.32
IT Savvy	Dell Chromebook 3100 Celeron N4000 / 1.1 GHz - Chrome OS - 4 GB RAM - 16 GB eMMC - 11.6" TN 1366 x 768 (HD) - UHD Graphics 600 - Wi-Fi, Bluetooth - BTS - with 1 Year Dell Mail-In Service	140	\$242.08	\$33,891.20

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Daniel J. Wolfram

Jr./Sr. High School Principal

dwolfram@manawaschools.org

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Elementary Principal

mpukita@manawaschools.org

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Business Manager

cobrien@manawaschools.org

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Danielle Brauer

Curriculum/Special Ed. Dir.

dbrauer@manawaschools.org

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IT Savvy	Google Chrome OS Management Console License - academic	140	\$24.50	\$3,430.00
IT Savvy	AVer CP3-75i 75" Class CP3 Series LED display - interactive communication - with touchscreen - 4K UHD (2160p) 3840 x 2160	6	\$3,725.29	\$22,351.74
CDW G	Promethean ActivPanel Nickel 75" 4K TFT LCD Interactive Display	6	\$2,100.00	\$12,600.00
CDW G	Dell Chromebook 3100 - 11.6" - Celeron N4000 - 4 GB RAM - 16 GB SSD	140	\$225.00	\$31,500.00
CDW G	Google Chrome Management Console License - Education	140	\$25.00	\$3,500.00
CDW G	Dell Latitude 3400 - 14" - Core i5 8265U - 8 GB RAM - 500 GB HDD	12	\$638.00	\$7,656.00
Tierney	Dell Latitude Laptop LAT13590W0JKY, 15.6", i5 8250U 8GB, 256 GB SSD (same unit as ordered previously)	12	\$788.00	\$9,456.00
Tierney	Dell Chromebook 11 3000 3100 11.6" Chromebook - 1366 x 768 - Celeron N4000 - 4 GB RAM - 16 GB Flash Memory	140	\$228.58	\$32,001.20
Tierney	Google Chrome OS Management Console License, Education/Dell	140	\$24.00	\$3,360.00

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SDM Long-Term Lease Projection

	Annual Total	OTG	DELL	17-20 Lease	18-21 Lease	19-22 Lease	20-23 Lease	21-24 Lease	22-25 Lease	23-26 Lease
2016-17	\$44,518.00	\$12,103.00	\$32,415.00							
2017-18	\$66,921.24	\$12,103.00	\$32,415.00	\$22,403.24						
2018-19	\$84,188.82	\$12,103.00	\$32,415.00	\$21,670.82	\$18,000.00					
2019-20	\$59,096.32			\$21,670.82	\$18,000.00	\$19,425.50				
2020-21	\$55,425.50				\$18,000.00	\$19,425.50	\$18,000.00			
2021-22	\$55,425.50					\$19,425.50	\$18,000.00	\$18,000.00		
2022-23	\$54,000.00						\$18,000.00	\$18,000.00	\$18,000.00	
2023-24	\$54,000.00							\$18,000.00	\$18,000.00	\$18,000.00

QUOTE CONFIRMATION



DEAR BRYANT COBARRUBIAS,

Thank you for considering CDW•G for your computing needs. The details of your quote are below. [Click here](#) to convert your quote to an order.

QUOTE #	QUOTE DATE	QUOTE REFERENCE	CUSTOMER #	GRAND TOTAL
KSRS850	7/12/2019	RFP	4205831	\$55,256.00

QUOTE DETAILS				
ITEM	QTY	CDW#	UNIT PRICE	EXT. PRICE
Promethean ActivPanel Nickel 75" 4K TFT LCD Interactive Display Mfg. Part#: AP7-U75-NA-1 Contract: Wisconsin Counties Association	6	5530673	\$2,100.00	\$12,600.00
Dell Chromebook 3100 - 11.6" - Celeron N4000 - 4 GB RAM - 16 GB SSD Mfg. Part#: 9V222 UNSPSC: 43211503 Contract: Wisconsin Counties Association	140	5512251	\$225.00	\$31,500.00
Google Chrome Management Console License - Education Mfg. Part#: CROSSWDISEDU UNSPSC: 43232804 Electronic distribution - NO MEDIA Contract: MARKET	140	3577022	\$25.00	\$3,500.00
Dell Latitude 3400 - 14" - Core i5 8265U - 8 GB RAM - 500 GB HDD Mfg. Part#: NRJ36 UNSPSC: 43211503 Contract: Wisconsin Counties Association	12	5490793	\$638.00	\$7,656.00

PURCHASER BILLING INFO	SUBTOTAL	\$55,256.00
Billing Address: MANAWA SCHOOL DISTRICT ACCTS PAYABLE 800 BEECH ST MANAWA, WI 54949-8664 Phone: (920) 596-2525 Payment Terms: NET 30 Days-Govt/Ed	SHIPPING	\$0.00
	SALES TAX	\$0.00
	GRAND TOTAL	\$55,256.00
	DELIVER TO Shipping Address: MANAWA SCHOOL DISTRICT BRYANT COBARRUBIAS 800 BEECH ST MANAWA, WI 54949-8664 Phone: (920) 596-2525 Shipping Method: UPS Ground (1- 2 day)	

Need Assistance? CDW•G SALES CONTACT INFORMATION



Haley Mcclarey

(877) 427-6220

halemcc@cdwg.com

This quote is subject to CDW's Terms and Conditions of Sales and Service Projects at <http://www.cdw.com/content/terms-conditions/product-sales.aspx>
For more information, contact a CDW account manager

© 2019 CDW•G LLC, 200 N. Milwaukee Avenue, Vernon Hills, IL 60061 | 800.808.4239



Quote

#159064

1771 Energy Park Drive, Suite 100, St. Paul, MN 55108
(612) 331-5500 | (800) 933-7337 | Fax (612) 331-3424
www.tierneybrothers.com

6/24/2019

Bill To

Accounts Payable
School District of Manawa
800 Beech Street
Manawa WI 54949

Ship To

Bryant Cobarrubias
School District of Manawa - WI
800 Beach St
Manawa WI 54949

Memo:

Expires	Sales Rep	Contract	Terms
9/22/2019	376 Chris Kasper		Net 30

Qty	Item	MFG	Price	Ext. Price
140	9V222 Dell Chromebook 11 3000 3100 11.6" Chromebook - 1366 x 768 - Celeron N4000 - 4 GB RAM - 16 GB Flash Memory	Dell	\$228.58	\$32,001.20
140	CROSSWDISEDU-DELL Google Chrome OS Management Console License, Education/Dell	Google	\$24.00	\$3,360.00

Subtotal \$35,361.20

Tax (0%) \$0.00

Shipping Cost \$0.00

Total \$35,361.20

To accept this quotation, sign here : _____

If accepting this quote via purchase order please reference this quote number on your PO. To order via credit card please contact customer service at 612-331-5500.

This document is subject to the terms and conditions found here: www.tierneybrothers.com/SOTC

Please inspect product upon delivery. All claims for defective merchandise or errors in shipping must be made within five days after receipt of goods. Clients using their own carriers will be responsible for filing their own freight claims if product is damaged in transit. Returns require an authorization number and must be made within 30 days. Custom orders and "Consumables", such as projector lamps, may not be returned. Returns are subject to restocking fees with the exception of out of box failures and replacements under warranty. Restocking fees varying depending on the product line, expect a minimum charge of 25%.



159064



Quote

#159068

1771 Energy Park Drive, Suite 100, St. Paul, MN 55108
(612) 331-5500 | (800) 933-7337 | Fax (612) 331-3424
www.tierneybrothers.com

6/24/2019

Bill To

Accounts Payable
School District of Manawa
800 Beech Street
Manawa WI 54949

Ship To

Bryant Cobarrubias
School District of Manawa - WI
800 Beach St
Manawa WI 54949

Memo:

Expires	Sales Rep	Contract	Terms
9/22/2019	376 Chris Kasper		Net 30

Qty	Item	MFG	Price	Ext. Price
12	Non-Stock Item Dell Latitude Laptop LAT13590W0JKY, 15.6", i5 8250U 8GB, 256 GB SSD (same unit as ordered previously)	Dell	\$788.00	\$9,456.00

Subtotal \$9,456.00

Tax (0%) \$0.00

Shipping Cost \$0.00

Total \$9,456.00

To accept this quotation, sign here : _____

If accepting this quote via purchase order please reference this quote number on your PO. To order via credit card please contact customer service at 612-331-5500.

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159068



IT PRODUCTS TECHNOLOGY SOLUTIONS PEACE OF MIND®

ITsavvy LLC
 313 South Rohlwing Road
 Addison, IL 60101
 www.ITsavvy.com

Quote Details	
Quote #:	3248980
Date:	06/26/2019
Payment Method:	Net 30 Days
Client PO#:	
Cost Center:	
Shipping Method:	Ground

Bill To:
 ACCT #: 629653
 School District of Manawa
 Accounts Payable
 800 Beech St
 Manawa, WI 54949
 United States

Ship To:
 School District of Manawa
 Accounts Payable
 800 Beech St
 Manawa, WI 54949
 United States

Client Contact:
 Bryant Cobarrubias
 (P) 920-596-2525
 bcobarrubias@manawaschools.org

Client Executive:
 Dennis Winkowski
 (P) 312.676.5241
 (F) 312.676.5242
 dwinkowski@ITsavvy.com

Description: Laptop Computers

Item Description	Part #	Tax	Qty	Unit Price	Total
1 Dell Latitude 3400 Core i5 8265U / 1.6 GHz - Win 10 Pro 64-bit - 8 GB RAM - 500 GB HDD - 14" 1366 x 768 (HD) - UHD Graphics 620 - Wi-Fi, Bluetooth - BTS - with 1 Year Hardware Service with Onsite/In-Home Service After Remote Diagnosis Manufacturer Part #: NRJ36	21828119	Y	12	\$649.86	\$7,798.32
2 Dell Chromebook 3100 Celeron N4000 / 1.1 GHz - Chrome OS - 4 GB RAM - 16 GB eMMC - 11.6" TN 1366 x 768 (HD) - UHD Graphics 600 - Wi-Fi, Bluetooth - BTS - with 1 Year Dell Mail-In Service Manufacturer Part #: 9V222	21851241	Y	140	\$242.08	\$33,891.20
3 Google Chrome OS Management Console License - academic Manufacturer Part #: CROSSWDISEDU-ASU	16040528	Y	140	\$24.50	\$3,430.00
4 AVer CP3-75i 75" Class CP3 Series LED display - interactive communication - with touchscreen - 4K UHD (2160p) 3840 x 2160 Manufacturer Part #: IFPCP375I	21245558	Y	6	\$3,725.29	\$22,351.74

Fair Market Value		\$1 Buy Out	
3 Year FMV / Year	5 Year FMV / Year	3 Year \$1 / Year	5 Year \$1 / Year
\$22,332.93	\$14,964.65	\$24,370.25	\$15,370.24

Lease prices listed above are estimates. They apply for Public School and Municipal Entities only. They are based upon individual credit review and approval. Your final rates will be determined after credit review.

Subtotal: \$67,471.26
 Shipping: \$0.00
 Tax: Exempt
TOTAL: \$67,471.26

*Due to an oversized item a freight quote is required.

ITsavvy is always looking to deliver the lowest cost possible to our clients. This results in fluctuating prices that you will find are lower more often than not. However, prices are subject to increases without notice in the event of a manufacturer or distributor price increase. Available inventory is subject to change without notice. This document is a quotation only and is not an order or offer to sell.

We do accept credit cards for payment. However, if the credit card is provided after the order has been invoiced there will be a charge of 3% of the total purchase.

Unless specifically listed above, these prices do NOT include applicable taxes, insurance, shipping, delivery, setup fees, or any cables or cabling services or material.

All non-recurring services are 50% due upon signing of contract, 40% due upon delivery of equipment, balance due upon install.

ITsavvy's General Terms and Conditions of Sale, which can be found at www.ITsavvy.com/termsandconditions, shall apply to and are incorporated into all agreements with Client, including all Orders.

Printed Name: _____

Title: _____

Authorized Signature: _____

Date: _____



Pricing Proposal
 Quotation #: 17367804
 Created On: 7/1/2019
 Valid Until: 7/31/2019

Manawa School District

Bryant Cobarrubias

800 BEECH ST
 MANAWA, WI 549498664
 United States
 Phone: (920) 596-2525
 Fax:
 Email: bcobarrubias@manawaschools.org

Inside Account Executive

Michael Williamson

290 Davidson Ave.
 Somerset NJ 08873
 Phone: 800-477-6479
 Fax: 800-477-6479
 Email: Michael_Williamson@shi.com

All Prices are in US Dollar (USD)

Product	Qty	Your Price	Total
1 Chromebook 11 3100 Intel(R) Celeron(TM) N4000 Processor (2 Core, 2.6GHz, 4M cache, 6W) 1 USB Type-C, 1 USB 3.1 4GB 2400MHz LPDDR4 Non-ECC 16GB eMMC Hard Drive 11.6" HD (1366 x 768) Anti-Glare Non-Touch, Camera & Microphone, WLAN Capable Intel(R) Dual Band Dell - Part#: 3000041292131.1	140	\$227.50	\$31,850.00
2 Chrome OS Management Console - License - academic Google - Part#: CROSSWDISEDU	140	\$23.90	\$3,346.00
		Total	\$35,196.00

Additional Comments

Please note: Google has a zero returns policy.

Thank you for choosing SHI International Corp! The pricing offered on this quote proposal is valid through the expiration date set above. To ensure the best level of service, please provide End User Name, Phone Number, Email Address and applicable Contract Number when submitting a Purchase Order.

SHI International Corp. is 100% Minority Owned, Woman Owned Business.
 TAX ID# 22-3009648; DUNS# 61-1429481; CCR# 61-243957G; CAGE 1HTF0

The Products offered under this proposal are resold in accordance with the SHI Online Customer Resale Terms and Conditions, unless a separate resale agreement exists between SHI and the Customer.



Pricing Proposal
 Quotation #: 17367807
 Created On: 7/1/2019
 Valid Until: 7/31/2019

Manawa School District

Inside Account Executive

Bryant Cobarrubias

800 BEECH ST
 MANAWA, WI 549498664
 United States
 Phone: (920) 596-2525
 Fax:
 Email: bcobarrubias@manawaschools.org

Michael Williamson

290 Davidson Ave.
 Somerset NJ 08873
 Phone: 800-477-6479
 Fax: 800-477-6479
 Email: Michael_Williamson@shi.com

All Prices are in US Dollar (USD)

Product	Qty	Your Price	Total
1 Dell Latitude 3300 Intel® Core™ i5-8250U Processor (6M Cache, up to 3.40 GHz Win 10 Pro 64 English, French, Spanish CrowdStrike Falcon Prevent + Device Control 1Yr Subscription Intel Core i5-8250U Processor (4 Core, 6M cache, based 1.6GHz, up to 3.4GHz) 8 Dell - Part#: 3000041292130.1	12	\$805.00	\$9,660.00
		Total	\$9,660.00

Additional Comments

SPECS- 8GB, 1x8GB, DDR4 Non-ECC
 M.2 128GB PCIe Class 35 Solid State Drive-13.3" HD (1366 x 768) Anti-Glare Non-Touch, Camera & Microphone, WLAN Capable

Thank you for choosing SHI International Corp! The pricing offered on this quote proposal is valid through the expiration date set above. To ensure the best level of service, please provide End User Name, Phone Number, Email Address and applicable Contract Number when submitting a Purchase Order.

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 TAX ID# 22-3009648; DUNS# 61-1429481; CCR# 61-243957G; CAGE 1HTF0

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Pricing Proposal
 Quotation #: 17399662
 Created On: 7/9/2019
 Valid Until: 7/31/2019

Manawa School District

Inside Account Executive

Bryant Cobarrubias

800 BEECH ST
 MANAWA, WI 549498664
 United States
 Phone: (920) 596-2525
 Fax:
 Email: bcobarrubias@manawaschools.org

Michael Williamson

290 Davidson Ave.
 Somerset NJ 08873
 Phone: 800-477-6479
 Fax: 800-477-6479
 Email: Michael_Williamson@shi.com

All Prices are in US Dollar (USD)

Product	Qty	Your Price	Total
1 AVer CP Series CP754I - 75" Class LED display - with touchscreen - 4K UHD (2160p) 3840 x 2160 AVer Information - Part#: IFCP754I0	1	\$3,200.00	\$3,200.00
		Shipping	\$550.00
		Total	\$3,750.00

Additional Comments

Thank you for choosing SHI International Corp! The pricing offered on this quote proposal is valid through the expiration date set above. To ensure the best level of service, please provide End User Name, Phone Number, Email Address and applicable Contract Number when submitting a Purchase Order.

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 TAX ID# 22-3009648; DUNS# 61-1429481; CCR# 61-243957G; CAGE 1HTF0

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FireFly Computers
 1271 Red Fox Road
 Saint Paul, MN 55112
fireflycomputers.com

Quote #: E000004444

Manawa School District Bryant Cobarrubias bcobarrubias@manawaschools.org	Customer Number	Quote Date	Expiration Date	Terms
	64494	6/26/2019	7/26/2019	Net 30

Justin Whitehouse
 Direct: 612-213-2960
 Fax: 612-392-2155
 Email: Justin.Whitehouse@fireflycomputers.com

Quantity	Item	Unit Price	Extended Price
12	Dell Lat 3490 Core i3 8GB RAM - 14.1" HD Display - Intel Core i3 Processor - 8GB RAM - 256GB SSD - WIN 10 PRO - Intel HD Graphics - 802.11AC Wireless + Bluetooth - 1-Year Hardware Warranty	539.00	6,468.00
1	Smart RMA Box -Free freight shipping both ways for bulk RMA returns -Includes 30 day no-cost replacement of DOA devices -Individual RMA repair is still available using the standard warranty process	0.00	0.00
Sale Amount:			6,468.00
Other/Misc:			0.00
Sales Tax:			0.00
Total Amount:			6,468.00

Terms And Conditions:

Prices reflect a 3% discount for cash/check payment. Credit card payment is accepted without discount. This quote is confidential and is to be viewed solely by individuals within the organization to whom it is addressed. Unauthorized distribution or disclosure of the contents of this quote is prohibited. If you are not from the organization addressed, please notify us immediately so we can prepare a quote specific to you. Prices and availability may change without notice prior to the quote expiration date.

Ordering:

Please email purchase orders to orders@fireflycomputers.com or fax orders to 612-392-2155

Questions:

If you have any questions regarding this quote, please feel free to contact your FireFly Account Manager listed above at your convenience. We pride ourselves on providing you a quick response.



FireFly Computers
 1271 Red Fox Road
 Saint Paul, MN 55112
fireflycomputers.com

Quote #: E000004420

Manawa School District	Customer Number	Quote Date	Expiration Date	Terms
Bryant Cobarrubias bcobarrubias@manawaschools.org	64494	6/25/2019	7/25/2019	Net 30

Justin Whitehouse
 Direct: 612-213-2960
 Fax: 612-392-2155
 Email: Justin.Whitehouse@fireflycomputers.com

Quantity	Item	Unit Price	Extended Price
12	Dell Latitude E5480, Intel Core 6th Generation i5-6300U Processor (Dual Core, up to 3.00 GHz, 3M Cache, 15W), 8GB RAM, 256 GB SSD, 14.0 inch FHD,(1920x1080) Touch LCD, OTP Lite, Windows 10 Pro *1 Year Warranty Included*	675.00	8,100.00
1	Smart RMA Box -Free freight shipping both ways for bulk RMA returns -Includes 30 day no-cost replacement of DOA devices -Individual RMA repair is still available using the standard warranty process	0.00	0.00
Sale Amount:			8,100.00
Other/Misc:			0.00
Sales Tax:			0.00
Total Amount:			8,100.00

Terms And Conditions:

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Ordering:

Please email purchase orders to orders@fireflycomputers.com or fax orders to 612-392-2155

Questions:

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